



VSE Corporation and Subsidiaries  
Consolidated Financial Statements (Unaudited)

Consolidated Balance Sheets

(in thousands, except share amounts)

<CAPTION>

	September 30, December 31,	
	2002	2001
<S>	<C>	<C>
Assets		
Current assets:		
Cash and cash equivalents . . . . .	\$ 4,055	\$ 209
Accounts receivable, principally		
U.S. Government, net . . . . .	20,903	20,849
Deferred tax assets . . . . .	929	695
Other current assets . . . . .	2,058	1,984
	-----	-----
Total current assets . . . . .	27,945	23,737
Property and equipment, net . . . . .	3,696	4,211
Deferred tax assets . . . . .	565	793
Intangible assets, net . . . . .	1,678	1,822
Other assets . . . . .	2,353	2,646
	-----	-----
Total assets . . . . .	\$ 36,237	\$ 33,209
	=====	=====
Liabilities and Stockholders' Investment		
Current liabilities:		
Accounts payable . . . . .	\$ 13,312	\$ 10,609
Accrued expenses . . . . .	4,681	4,235
Dividends payable . . . . .	87	86
	-----	-----
Total current liabilities . . . . .	18,080	14,930
Long-term debt . . . . .	-	351
Deferred compensation . . . . .	1,072	1,453
	-----	-----
Total liabilities . . . . .	19,152	16,734
	-----	-----
Commitments and contingencies		
Stockholders' investment:		
Common stock, par value \$.05 per share, authorized		
5,000,000 shares; issued and outstanding		
2,181,540 shares in 2002 and 2,150,540 in 2001 . . . . .	109	107
Paid-in surplus . . . . .	3,514	3,294
Retained earnings . . . . .	13,462	13,074
	-----	-----
Total stockholders' investment . . . . .	17,085	16,475
	-----	-----
Total liabilities and stockholders' investment . . . . .	\$ 36,237	\$ 33,209
	=====	=====

</TABLE>

The accompanying notes are an integral part of these financial statements.

<TABLE>

VSE Corporation and Subsidiaries  
Consolidated Financial Statements (Unaudited)

Consolidated Statements of Income For the three and nine months ended September 30

(in thousands, except share amounts)

<CAPTION>

	Three Months		Nine Months	
	2002	2001	2002	2001
<S>	<C>	<C>	<C>	<C>
Revenues, principally from				
contracts . . . . .	\$ 37,836	\$ 28,986	\$ 103,269	\$ 84,061

Costs and expenses of contracts . . . . .	37,352	28,612	102,003	82,570
Gross profit . . . . .	484	374	1,266	1,491
Selling, general and administrative expenses . . . . .	59	29	122	142
Net interest (income) expense . . . . .	(3)	2	43	31
Income before income taxes . . . . .	428	343	1,101	1,318
Provision for income taxes . . . . .	171	132	451	517
Net income . . . . .	\$ 257	\$ 211	\$ 650	\$ 801

Basic earnings per share:

Net income . . . . .	\$ .12	\$ .10	\$ .30	\$ .38
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Basic weighted average shares outstanding . . . . .	2,181,540	2,145,863	2,169,140	2,133,863
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Diluted earnings per share:

Net income . . . . .	\$ .12	\$ .10	\$ .30	\$ .38
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Diluted weighted average shares outstanding . . . . .	2,204,803	2,145,863	2,192,599	2,133,863
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The accompanying notes are an integral part of these financial statements.

<TABLE>

VSE Corporation and Subsidiaries  
Consolidated Financial Statements (Unaudited)

Consolidated Statements of Stockholders' Investment

(in thousands)

	Common Stock Shares	Paid-In Amount	Retained Surplus	Retained Earnings	Treasury Stock
Balance at December 31, 2000 . . . . .	2,198	\$ 110	\$ 3,914	\$ 12,561	\$(792)
Net income for the year . . . . .	--	--	855	--	--
Issuance of Treasury stock . . . . .	--	--	(81)	--	220
Retirement of Treasury stock . . . . .	(52)	(3)	(569)	--	572
Issuance of stock . . . . .	4	--	30	--	--
Dividends declared (\$ .16) . . . . .	--	--	(342)	--	--
Balance at December 31, 2001 . . . . .	2,150	107	3,294	13,074	--
Net income for the period . . . . .	--	--	650	--	--
Exercised stock options . . . . .	31	2	199	--	--
Tax benefit of options					

exercised . . . . .	--	--	21	--	--
Dividends declared					
(\$ .12) . . . . .	--	--	(262)	--	
	-----				
Balance at					
September 30, 2002 . . .	2,181	\$ 109	\$ 3,514	\$ 13,462	\$ --
	=====				

</TABLE>

The accompanying notes are an integral part of these financial statements.

<TABLE>

VSE Corporation and Subsidiaries  
Consolidated Financial Statements (Unaudited)

Consolidated Statements of Cash Flows For the nine months ended September 30

(in thousands)

<CAPTION>

	2002	2001
	----	----
	<C>	<C>
Cash flows from operating activities:		
Net income . . . . .	\$ 650	\$ 801
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization . . . . .	998	1,054
Loss on sale of property and equipment . . . . .	8	28
Change in deferred compensation . . . . .	(253)	(404)
Change in deferred taxes . . . . .	(6)	85
Tax benefit related to exercise of non-qualified stock options . . . . .	21	--
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable . . . . .	(54)	(1,835)
Other current assets and noncurrent assets . . . . .	219	(219)
Increase (decrease) in:		
Accounts payable . . . . .	2,575	(48)
Accrued expenses . . . . .	446	304
	-----	-----
Net cash provided by (used in) operating activities	4,604	(234)
	-----	-----
Cash flows from investing activities:		
Purchase of property and equipment . . . . .	(347)	(1,480)
	-----	-----
Net cash used in investing activities	(347)	(1,480)
	-----	-----
Cash flows from financing activities:		
Net (payments of) proceeds from bank notes payable . . . . .	(351)	1,672
Cash dividends paid . . . . .	(261)	(256)
Proceeds from issuance of common stock . . . . .	201	139
	-----	-----
Net cash (used in) provided by financing activities	(411)	1,555
	-----	-----
Net increase (decrease) in cash and cash equivalents . . . . .	3,846	(159)
Cash and cash equivalents at beginning of period . . . . .	209	647
	-----	-----
Cash and cash equivalents at end of period . . . . .	\$ 4,055	\$ 488
	=====	=====

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The accompanying notes are an integral part of these financial statements.

## Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine month periods ended September 30, 2002 are not necessarily indicative of the results that may be expected for the year ending December 31, 2002. For further information refer to the consolidated financial statements and footnotes thereto included in the VSE Corporation Annual Report on Form 10-K for the year ended December 31, 2001. The company operates within one reportable segment.

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Debt

VSE has a revolving loan agreement with a bank in which the company can borrow up to \$15 million, subject to a borrowing formula based on billed receivables. Under terms of the agreement, the company pays a fixed amount annual commitment fee and interest on any borrowings at a prime-based rate or an optional LIBOR-based rate. The expiration date of the revolving loan is May 31, 2004. The loan agreement contains collateral requirements by which company assets secure amounts outstanding, restrictive covenants that include minimum tangible net worth and profitability requirements, a limit on annual dividends, and other affirmative and negative covenants. This loan agreement replaced the previous loan agreement that had a maximum commitment of \$30 million. The company determined that the new loan agreement was adequate to cover current and future liquidity requirements. There were no borrowings under this loan agreement as of September 30, 2002.

Due to the write off of a note receivable associated with the divestiture of a former VSE subsidiary company prior to year end 2000 and to certain operating losses, including losses associated with start-up costs and subsequent restructuring of TTD, the company did not achieve the original minimum amount

## VSE CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

established in the profitability covenant for each quarter between December 31, 2000 and September 30, 2002. The company and the bank have made amendments to the loan agreement during 2001 and 2002 to restate this covenant and as a result, the company is in compliance during 2000, 2001, and 2002.

## Earnings Per Share

Basic earnings per share has been computed by dividing net income available to common stockholders by the weighted average number of shares of common stock outstanding during each period. Shares issued during the period and shares reacquired during the period are weighted for the portion of the period that they were outstanding. Diluted earnings per share have been computed in a manner consistent with that of basic earnings per share while giving effect to all potentially dilutive common shares that were outstanding during each period.

## Litigation

In June 2001 a personal injury lawsuit was filed against VSE, Astoria Metals Corporation ("AMC"), Ship Dismantlement and Recycling Joint Venture, Earth Tech, Inc., and Tyco International Ltd. While the plaintiffs' complaint does not specify the amount of alleged damages suffered, the plaintiffs have provided the defendants with a notice of damages aggregating approximately \$20 million. VSE provided notice of the suit to its insurance carrier, Travelers Insurance, which is defending the company in this matter. While there is no assurance, VSE believes that the resolution of the lawsuit will not have a material adverse effect on VSE's consolidated financial position or results of operations.

The company and its subsidiaries have, in the normal course of business, certain other claims against them and against other parties. In the opinion of management, the resolution of these claims will not have a material adverse effect on the company's results of operations or financial position.

## VSE CORPORATION AND SUBSIDIARIES

### Management Discussion and Analysis

### Company Organization and Overview

#### Company Organization

The term "VSE" or "company" refers to VSE and its subsidiaries and divisions unless the context indicates operations of the parent company only. VSE's business operations consist primarily of services performed by the company's wholly owned subsidiaries and divisions. Wholly owned subsidiaries include Energetics Incorporated ("Energetics"), Human Resource Systems, Inc. ("HRSI"), Ship Remediation and Recycling, Inc. ("SRR") and VSE Services International, Inc. ("VSI"). Unincorporated divisions include BAV Division ("BAV"), Coast Guard Division ("VCG") beginning in February 2002, Fleet Maintenance Division ("Fleet Maintenance"), GSA Services Division ("GSA Services"), Land Systems Division ("Land Systems") beginning in February 2001, Management Sciences Division ("MSD") beginning in December 2001, Ordnance Division ("Ordnance"), Telecommunications Technologies Division ("TTD"), and Value Systems Services Division ("VSS"). As of September 30, 2002, SRR, VSI, GSA Services, and Ordnance are not conducting any current business operations. Currently, all work contracted under GSA schedules is performed directly by each of the operating divisions or subsidiaries.

Several of the company's operating divisions were formed in recent years to bid on and perform contract work that had been previously performed by VSE (parent company). The formation of these divisions has enabled the company to use an operating structure that is better suited to perform certain types of contract work. The company anticipates that it will continue using its operating divisions to bid and perform new contract work to better serve the needs of customers. Management believes that the use of operating divisions to perform future work and the associated improvements in servicing customers will better position the consolidated entity for future revenue growth.

#### Overview of Services

The company is engaged principally in providing engineering, design, logistics, management and technical services to the U.S. Government (the "government"), other government prime contractors, and commercial entities. The largest customer for the services rendered by the company is the U.S. Department of Defense ("Defense"), including agencies of the U.S. Army, Navy, and Air Force. BAV is a major player in providing logistics, training, and technical assistance in support of the Navy's ship transfer program. Fleet Maintenance, Ordnance (in 2001 and prior), and VSS also support the Navy by providing a variety of services including ship installation efforts, combat systems inspections, ship repair and overhaul availability planning, harpoon weapons management, ordnance alteration, air combat logistics, and outsourcing decision assistance. SRR (in 2001 and prior) has provided environmentally sound solutions for the dismantling and disposal of inactive ships. Land Systems provides the Army with engineering and technical support for ground weapons, logistics and training services, material procurement support, and prototype development support for combat vehicles. MSD provides the Army and

VSE CORPORATION AND SUBSIDIARIES  
 Management Discussion and Analysis

other government agencies and commercial organizations with quality training services for product, process, and management optimization.

VSE also provides services to other government agencies and industry. The company has provided support services to the U.S. Postal Service for over twenty years and is continuing to support this customer through its HRSI subsidiary. Energetics is focused on providing the Department of Energy and other government and industry customers with expert consulting services in environmental management and energy supply, resource management, and conservation. TTD markets the company's capability to provide government and industry customers with the latest products, services, and support in network, multimedia, and audio-visual technology. This includes design, installation, management and support for a wide variety of voice, data, multimedia and related projects. These projects include intelligent conference rooms which provide an ideal balance between technology and human interaction. VCG began providing logistics, training, and technical assistance support to the U.S. Coast Guard in February 2002.

Substantially all of the company's services are performed for its customers on a contract basis. The three primary types of contracts used are cost-type contracts, time and materials contracts, and fixed-price contracts. Revenues result from work performed on these contracts by the company's employees and from pass-through of costs for material and work performed by subcontractors. Revenues on cost-type contracts are recorded as contract allowable costs are incurred and fees earned. Profits on cost-type contracts are equal to the fees that are earned. Revenues for time and materials contracts are recorded on the basis of contract allowable labor hours worked times the contract defined billing rates, plus the cost of materials used in performance on the contract. Profits on time and material contracts result from the difference between the cost of services performed and the contract defined billing rates for these services. Generally, revenues on fixed-price contracts are recorded as costs are incurred, using the percentage-of-completion method of accounting. Profits on fixed-price contracts result from the difference between the incurred costs and the revenue earned based on percentage-of-completion. Occasionally, VSE will perform contract work prior to receiving formal contractual coverage, based on preliminary approval of contract funding. VSE recognizes this "risk funding" as revenue when the associated costs are incurred or the work is performed. As of September 30, 2002, VSE has recognized approximately \$147 thousand in risk funding.

VSE CORPORATION AND SUBSIDIARIES  
 Management Discussion and Analysis

<TABLE>

The following table sets forth certain items including consolidated revenues, pretax income and net income, and the changes in these items for the three and nine month periods ended September 30, 2002, and 2001 (in thousands):

<CAPTION>

	2002 Compared to 2001					
	Three Months		Nine Months		-----	
	Ended September 30, 2002	2001	Ended September 30, 2002	2001	Three Months	Nine Months
<S>	<C>	<C>	<C>	<C>	<C>	<C>
Revenues . . . . .	\$37,836	\$28,986	\$103,269	\$84,061	\$8,850	\$19,208
Pretax income . . . \$	428	\$ 343	\$ 1,101	\$ 1,318	\$ 85	\$ (217)
Provision for income taxes . . . . .	171	132	451	517	39	(66)
Net income . . . . \$	257	\$ 211	\$ 650	\$ 801	\$ 46	\$ (151)

</TABLE>

The discussion and analysis that follow are intended to assist in understanding and evaluating the results of operations, financial condition, and certain other matters of the company.

## Results of Operations

Revenues increased by approximately 31% and 23% for the three and nine month periods ended September 30, 2002, as compared to the same periods of 2001. The increase in revenues was primarily due to an increase in BAV's ship transfer and overhaul work (See "BAV Contract" below). Revenues also increased during these periods due to the addition of MSD and VCG operations in 2002. These increases in revenue were partially offset by a reduction in revenue associated with the company's decision to discontinue SRR's ship remediation and recycling efforts (See "Business Termination and New Business Start-ups" below), decreased revenues associated with the expiration of an Ordnance contract (see "Contract Expiration" below), and to lower revenues in TTD.

Pretax income increased by approximately 25% for the three month period ended September 30, 2002, as compared to the same period of 2001. The increase for the three month period was primarily due to a decrease in losses on a Fleet Maintenance contract. The company negotiated an indirect rate change with the customer during the third quarter of 2002 that increased the amount of costs that will be recovered by Fleet Maintenance. The reduction in the loss on this contract resulted in an increase in company's profitability during the third quarter of 2002.

Pretax income decreased by approximately 16% for the nine month period ended September 30, 2002, as compared to the same period of 2001. The decrease in pretax income for the nine month period was primarily due to losses in the operations of TTD. Additional reasons for the decrease in pretax income for the nine month period are a reduction in profits in Land Systems due to losses

## VSE CORPORATION AND SUBSIDIARIES

### Management Discussion and Analysis

on a certain contract and a temporary suspension of work on a program previously performed under the expired Ordnance contract and to a non-recurring VSE sublease transaction that resulted in an addition to pre-tax income of \$250,000 during the second quarter of 2001. The decrease in pretax income for this period was partially offset by the reduction in losses on the previously mentioned Fleet Maintenance contract. This contract operated at a loss for the nine month period, but the loss was less than in the prior year. The elimination of losses in VSI, the additions to profits from MSD and VCG, and increased profits in Energetics also offset the decrease in pretax income for the nine month period.

TTD incurred pretax losses for both the three month and nine month periods ended September 30, 2002. An aggressive cost reduction and restructuring program designed to operate the business on an ongoing basis without operating losses was implemented by VSE management in September 2002.

BAV does not recognize award fee until a contract modification authorizes such an amount. Award fees are made three times during the year. Due to such timing, BAV did not recognize an award fee during the three month period ended September 30, 2002. The potential award fee associated with the increased revenues of BAV through September 30, 2002, will be recognized when the award fee period closes and the award fee contract modification is received during the fourth quarter of 2002.

BAV Contract. VSE's BAV Division has a contract with the U.S. Navy to provide engineering, technical and logistical support services associated with the sale, lease, or transfer of Navy ships to foreign governments. Contract terms specify award fee payments to BAV that are determined by performance and level of contract activity. The contract accounted for approximately 54% and 36% of consolidated revenues from operations during the nine month periods ended September 30, 2002 and 2001, respectively. Revenues on this contract increased by approximately 85% during the nine months ended September 30, 2002 as compared to the same period of 2001, primarily due to work orders to support new client countries, including the State of Bahrain. The level of revenues and associated profits resulting from fee income generated by this contract varies depending on a number of factors including the timing of ship transfers and associated support services ordered by foreign governments and economic conditions of



potential customers worldwide. The company has experienced significant quarterly and annual revenue fluctuations and anticipates that future quarterly and annual revenues will be subject to significant variations primarily due to changes in the level of activity on this contract.

Contract Expiration. VSE's Ordnance Division had a contract with the U.S. Navy to provide program management and logistics services that expired in December 2001. VSE re-bid and was awarded the successor contract in its Fleet Maintenance Division. Future work under the successor contract will be conducted by Fleet Maintenance. This contract is a five year contract awarded in October 2001, and it has the potential to generate total revenues of approximately \$72.5 million from 2001 through 2006. One program performed by Land Systems under the predecessor contract was not renewed under the new contract, and this work was not performed by the company during the first

## VSE CORPORATION AND SUBSIDIARIES

### Management Discussion and Analysis

three months of 2002. The lapse in contract coverage for this program resulted in a loss of revenue and profit for the company during this period. A subsequent contract was obtained in April of 2002 and work on the program resumed.

Business Termination and New Business Start-ups. VSE decided in 2001 to discontinue SRR's ship remediation and recycling efforts at the Hunters Point Shipyard in San Francisco, California, due to the limited business opportunities associated with ship dismantlement work, due in part to an absence of any significant amount of government funding for these efforts. Profitability from the SRR work has been marginal for VSE relative to the risk. Concurrent with the decision to cease SRR operations, VSE formed MSD to offer government and commercial organizations quality training and product, process, and management optimization services. In February 2002, VCG began work for the U.S. Coast Guard under a contract that has potential to generate total revenues of approximately \$25.4 million over five years. VSE expects revenues from MSD and VCG to substantially offset the loss of revenues formerly generated by SRR, with profit margins higher than the marginal profitability provided by SRR. The net effect of these events is expected to be favorable to the company's future revenue and profitability.

## Government Procurement Policies and Practices

VSE's business is subject to the risks arising from domestic economic conditions and political factors that may impact the budgets and program funding of customers served through VSE's contracts. VSE's revenues have historically been subject to annual fluctuations resulting from changes in the level of Defense spending. Future budgetary and funding decisions by government lawmakers or Defense restructuring efforts could affect the types and level of services provided by VSE to its government customers and could potentially have a material adverse impact on the company's results of operations or financial condition.

The company's revenues depend on the ability of the company to win new contracts and on the amount of work ordered by the government under the company's existing contracts. The company's ability to win new contracts is affected by government acquisition policies and procedures, including government procurement practices that in recent years have tended toward bundling work efforts under large comprehensive ("omnibus") management contracts. This emphasis on large contracts presents challenges to winning new contract work, including making it more difficult for the company to qualify as a bidder, increases in the level of competition due to the award of fewer contracts, and forcing the company into competition with larger organizations that have greater financial resources and larger technical staffs. Other government procurement practices that can affect the company's revenues are the use of past performance criteria that may preclude entrance into new government markets and government social programs that limit contract work to small, woman, or minority owned businesses. Additional risk factors that could potentially affect the company's results of operations are the

## VSE CORPORATION AND SUBSIDIARIES

### Management Discussion and Analysis

government's right to terminate contracts for convenience, the government's right to not exercise all of the option periods on a contract, and funding delays caused by government political or administrative actions.

Risk funding revenue recognized for the nine month period ended September 30, 2002 is \$147 thousand. VSE believes that it will receive formal contractual coverage for all of this risk funding revenue. If formal contractual coverage is not received, VSE is at risk of loss for any risk funding coverage not received.

#### Global Economic Conditions and Political Factors

VSE's business is subject to the risks arising from global economic conditions and political factors associated with current and potential foreign customers served through VSE's contracts with the U.S. Government and in particular, the BAV contract. An economic slowdown in countries served under the BAV contract could potentially affect sales. The international conflict initiated by the terrorist attacks in New York and Washington, D. C. on September 11, 2001 and the continuing conflict in the Middle-East could potentially increase the political risks associated with BAV contract revenues. Failure by the government of a potential foreign customer to approve and fund acquisition of U.S. Navy ships serviced under the BAV contract could affect sales. In any one year, a significant amount of the company's revenues may result from sales on the BAV contract to a single foreign government. During 2001, revenues associated with BAV contract sales to Egypt accounted for approximately 24% of the company's revenues. Severe adverse results arising from these global economic and political risks could potentially have a material adverse impact on the company's results of operations.

#### Financial Condition

VSE's financial condition did not change materially during the nine month period ended September 30, 2002. The company's largest asset is its accounts receivable and its largest liabilities are its accounts payable and accrued expenses. While the company experienced rapid revenue growth for the nine month period ended September 30, 2002, accounts receivable remained substantially unchanged and cash and cash equivalents increased by approximately \$3.8 million due to improved accounts receivable collection times. Accounts payable increased by approximately \$2.6 million at September 30, 2002 as compared to December 31, 2001 due primarily to the increase in the company's business during 2002.

The net increase in total stockholder's investment in 2002 resulted from earnings and dividend activity and to the issuance of stock associated with the exercise of employee stock options.

#### VSE CORPORATION AND SUBSIDIARIES Management Discussion and Analysis

#### Liquidity and Capital Resources

##### Cash Flows

Cash and cash equivalents increased by approximately \$3.8 million during the nine month period ended September 30, 2002. The increase in cash and cash equivalents during this period resulted from cash provided by operating activities of approximately \$4.6 million, cash used in financing activities of approximately \$410 thousand, and cash used in investing activities of approximately \$350 thousand. Significant financing activities included a decrease of approximately \$350 thousand in bank loan borrowings. Investing activities consisted of purchases of property and equipment, net of dispositions.

Cash and cash equivalents decreased by approximately \$159 thousand during the nine month period ended September 30, 2001. The decrease in cash and cash equivalents during this period resulted from cash provided by financing activities of approximately \$1.6 million, cash used in investing activities of approximately \$1.5 million and cash used in operating activities of approximately \$234 thousand. Significant financing activities included an increase of approximately \$1.7 million in bank loan borrowings. Investing activities consisted of purchases of property and equipment, net of

dispositions.

The difference between cash provided by operating activities of approximately \$4.6 million in 2002 as compared to cash used in operating activities of approximately \$234 thousand in 2001 is primarily due to changes in the levels of accounts receivable and accounts payable resulting from the increase in revenues and improvements in accounts receivable collection times in 2002.

Cash dividends at the rate of \$.04 per share were declared during each of the three quarters of 2002. Per its bank loan agreement, the payment of cash dividends by VSE is subject to a maximum annual rate. VSE has paid cash dividends each year since 1973.

#### Sources of Liquidity

The company's internal sources of liquidity result primarily from operating activities, specifically from changes in the level of revenues and associated accounts receivable and accounts payable from period to period and from profitability. Significant increases or decreases in revenue and accounts receivable and accounts payable can cause significant increases or decreases in internal liquidity. Accounts receivable arise primarily from billings made by the company to the government or other government prime contractors for services rendered and generally do not present collection problems. Accounts receivable levels can also be affected by contract retainages, differences between the provisional billing rates authorized by the government compared to the costs actually incurred by the company, government delays in processing administrative paperwork for contract funding, and the timing of large materials purchases and subcontractor efforts used in performance on the

#### VSE CORPORATION AND SUBSIDIARIES Management Discussion and Analysis

company's contracts. Accounts payable arise primarily from purchases of subcontractor services and materials used by the company in the performance of its contract work. Accounts payable levels can be affected by changes in the level of contract work performed by the company and by the timing of large materials purchases and subcontractor efforts used in performance on the company's contracts. An increase in accounts payable primarily associated with increased levels of work by BAV during the nine months ended September 30, 2002 and generally faster collections of accounts receivable contributed to an increase in internally generated cash flows during this period. Internal liquidity is also affected by the acquisition of capital assets for office and computer support, facilities improvements, and by the payment of cash dividends. Purchases of capital assets for office and computer support and facilities improvements during the nine months ended September 30, 2002 were approximately \$1.1 million lower than in the comparable period of 2001. The decrease is primarily due to facility improvements made by VSE in 2001.

VSE's external sources of liquidity consist of a revolving bank loan agreement that provides loan financing based on the company's accounts receivable (see "Notes to Consolidated Financial Statements"). The bank financing complements the internal sources of liquidity by providing increasing levels of borrowing capacity as accounts receivable levels increase. The bank loan agreement provided loan financing up to a maximum commitment of \$15 million as of September 30, 2002. This loan agreement replaced a previous loan agreement that had a maximum commitment of \$30 million. The company determined that the \$15 million commitment was adequate to cover current and future liquidity requirements.

Performance of work under the BAV contract has the potential to cause substantial requirements for working capital; however, management believes that the cash flows from future operations and the bank loan commitment are adequate to meet current operating cash requirements.

#### Inflation and Pricing

Most of the contracts performed by VSE provide for estimates of future labor costs to be escalated for any option periods provided by the contracts, while the non-labor costs included in such contracts are normally considered reimbursable at cost. VSE property and equipment consists principally of

computer systems equipment and furniture and fixtures. The overall impact of inflation on replacement costs of such property and equipment is expected to be insignificant.

#### New Business

In December 2001, VSE formed MSD to provide government and commercial organizations with quality training and product, process, and management optimization services. While VSE management expects MSD to provide only a minimal amount of revenue growth, profit margins on the type of work performed by MSS are expected to be higher than profit margins in other VSE operations,

#### VSE CORPORATION AND SUBSIDIARIES Management Discussion and Analysis

and therefore, should play a part in improving the future profitability of VSE operations. In February 2002, VSE formed VCG to provide logistics, training, and technical assistance support to the U.S. Coast Guard under a new contract that has the potential to generate total revenue of approximately \$25.4 million over five years.

#### Goodwill and Other Intangible Assets

In June 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets" ("SFAS No. 142"). SFAS No. 142 modifies the accounting rules governing goodwill and intangible assets with indefinite lives. Under SFAS No. 142, goodwill will no longer be subject to amortization over its estimated useful life and intangible assets with indefinite lives will no longer be amortized over an arbitrary number of years. Goodwill and intangible assets with indefinite lives will instead be subject to a review for impairment at least annually. The effective date for VSE's implementation of SFAS No. 142 is January 1, 2002.

In September 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS No. 144"). SFAS No. 144 addresses financial accounting and reporting for the impairment and disposal of long-lived assets, including intangible assets with finite lives. The effective date for VSE's implementation of SFAS No. 144 is January 1, 2002.

The company has unamortized goodwill associated with its acquisition of Energetics in 1995 and TTD has unamortized intangible assets associated with the acquisition of certain contract and marketing rights in 2000. Both the goodwill and the intangible assets were being amortized prior to the adoption of SFAS No. 142 in 2002. In 2002, the company stopped amortizing the goodwill and TTD continued to amortize the intangible assets because they have a finite life. As of September 30, 2002, the company had approximately \$1.1 million of unamortized goodwill and TTD had \$624 thousand of unamortized intangible assets. The change in accounting treatment with respect to the amortization of goodwill has not had a material impact, and is not expected to have a future material impact, on the company's results of operations or financial condition. As of September 30, 2002, the company has not recognized any reduction to the goodwill or TTD intangible assets due to the impairment rules associated with SFAS No. 142 and SFAS No. 144. If at some time in the future it is determined that impairment has occurred, such impairment could potentially have a material adverse impact on the company's results of operations or financial condition.

#### VSE CORPORATION AND SUBSIDIARIES Management Discussion and Analysis

#### Disclosures About Market Risk

##### Interest Rates

VSE's bank loan financing provides available borrowing to the company at variable interest rates. The company has not borrowed significant amounts on the loan in recent years. Accordingly, the company does not believe that any movement in interest rates would have a material impact on future earnings or cash flows. If VSE were to significantly increase borrowings on the current loan

arrangement, future interest rate changes could potentially have such a material impact.

#### Foreign Currency

While a significant amount of the company's business results from the services provided by BAV related to the transfer of ships to foreign governments, the BAV contract payments are made to BAV by the U.S. Government in U.S. dollars. Additionally, most funding requirements to support work performed or services purchased in foreign countries are made in U.S. dollars, and the infrequent disbursements that are made in foreign currencies are reimbursable to BAV in post conversion dollars. Foreign currency transactions of other VSE divisions or subsidiaries are virtually non-existent. Accordingly, the company does not believe that it is exposed to any material foreign currency risk.

#### VSE CORPORATION AND SUBSIDIARIES

#### Item 4. Controls and Procedures

Based on their most recent evaluation, which was completed within 90 days of the filing of this Form 10-Q, the company's Chief Executive Officer and Chief Financial Officer believe the company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) are effective to ensure that information required to be disclosed by the company's management, including its principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure. There were no significant changes in the company's internal controls or other factors that could significantly affect these controls subsequent to the date of their evaluation and there were no corrective actions with regard to significant deficiencies and material weaknesses.

#### PART II. Other Information

#### Item 6. Exhibits and Reports on Form 8-K.

##### (a) Exhibits.

Exhibit 99.1 Certification by D. M. Ervine, Chairman, President, Chief Executive Officer and Chief Operating Officer, pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Exhibit 99.2 Certification by T. R. Loftus, Senior Vice President and Chief Financial Officer, pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

##### (b) Reports on Form 8-K.

On August 14, 2002, the Registrant filed a Current Report on Form 8-K to announce that VSE has engaged Quarterdeck Investment Partners, LLP, as financial advisor to assist VSE's Board in pursuing strategic business alternatives, including the potential sale of the business, mergers, or acquisitions, to maximize shareholder value.

There is no assurance that any alternatives the company may identify will increase shareholder value or that any transactions will be completed.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has omitted all other items contained in "Part II. Other Information" because such other items are not applicable or are not required if the answer is negative or because the information required to be reported therein has been previously reported.

#### VSE CORPORATION AND SUBSIDIARIES

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### VSE CORPORATION

/s/ C. S. Weber

Date: October 28, 2002

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C. S. Weber, Executive Vice President,  
Secretary, and Chief  
Administrative Officer

/s/ T. R. Loftus

Date: October 28, 2002

\_\_\_\_\_  
T. R. Loftus, Senior Vice President,  
and Chief Financial Officer  
(Principal Accounting Officer)

The financial information included in this report reflects all known adjustments normally determined or settled at year-end which are, in the opinion of management, necessary to a fair statement of the results for the interim periods. The accompanying notes to consolidated financial statements are an integral part of this report.

### CERTIFICATION PURSUANT TO RULE 13A-14 OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, D. M. Ervine, Chairman, President, Chief Executive Officer and Chief Operating Officer of the company, certify that:

1. I have reviewed this quarterly report on Form 10-Q of VSE Corporation (the "registrant");
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - (a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

- (b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
- (c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):

- (a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
- (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in the quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Dated: October 28, 2002                      /s/ D. M. Ervine

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D. M. Ervine  
Chairman, President,  
Chief Executive Officer and  
Chief Operating Officer

CERTIFICATION PURSUANT TO  
RULE 13A-14 OF THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, T. R. Loftus, Senior Vice President and Chief Financial Officer of the company, certify that:

1. I have reviewed this quarterly report on Form 10-Q of VSE Corporation (the "registrant");
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - (a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

- (b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
- (c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):

- (a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
- (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in the quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Dated: October 28, 2002

/s/ T. R. Loftus

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T. R. Loftus  
Senior Vice President and  
Chief Financial Officer  
(Principal Accounting Officer)



CERTIFICATION PURSUANT TO  
SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES CODE,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as Chairman, President, Chief Executive Officer and Chief Operating Officer of VSE Corporation (the "company"), does hereby certify that to the best of the undersigned's knowledge:

1) the company's Quarterly Report on Form 10-Q for the quarter ending September 30, 2002 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2) the information contained in the company's Report fairly presents, in all material respects, the financial condition and results of operations of the company.

Dated: October 28, 2002

/s/ D. M. Ervine

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D. M. Ervine  
Chairman, President,  
Chief Executive Officer and  
Chief Operating Officer

CERTIFICATION PURSUANT TO  
SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES CODE,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as Senior Vice President and Chief Financial Officer of VSE Corporation (the "company"), does hereby certify that to the best of the undersigned's knowledge:

1) the company's Quarterly Report on Form 10-Q for the quarter ending September 30, 2002 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2) the information contained in the company's Report fairly presents, in all material respects, the financial condition and results of operations of the company.

Dated: October 28, 2002                      /s/ T. R. Loftus

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T. R. Loftus  
Senior Vice President and  
Chief Financial Officer  
(Principal Accounting Officer)